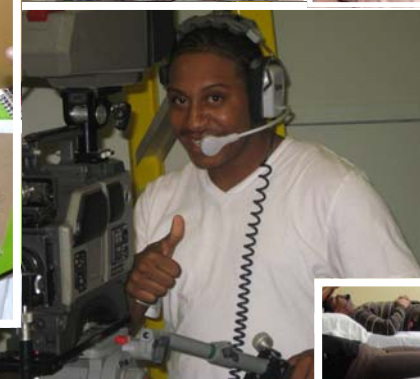




the
jericho
partnership
annual report
2009-2010

... go and do likewise.
Luke 10:37



MOBILIZING MINISTRY ... TRANSFORMING A CITY

Dear Friends ...

We are pleased to share with you our audited financial results for 2009-2010 and report that the Lord continues to bless the Jericho Partnership in a very special way. I would like to thank our staff, led by Executive Director Carrie Amos, for their commitment to our mission and vision, and our partners and volunteers for their prayers, collaborative support and passion for our ministry.



Bill Beattie

The Lord has blessed the Partnership in all components of the Jericho mission during this past year. Our Partnership has grown stronger and larger in significant ways. (See chart below comparing fiscal year-end 2010 results vs. our Vision Goals for 2012-2013.)

	<u>2009-2010YE</u>	<u>2012-2013YE</u>
1. Number of Partners		
Church	12	15-20
Ministry	9	10-15
2. Number of Volunteers	1,200	3,000
3. Stewardship		
Total Expense Budget	\$2,671,811	\$4,000,000
Program Services	\$2,274,834	\$3,500,000
Admin/Fundraising %	14.9%	<15%
4. Community Relevance	Leadership	Transformation

We're excited by the growth in our ministry partners and pleased that two new partners joined us in September 2010 — Brotherhood of Christ and Bethany Christian Adoption Services. Also very encouraging is the increase in numbers of partnership churches, with First Congregational Church of Ridgefield being our twelfth church partner. An additional nine candidates for church partnership are expected in June 2011.

Volunteers are a critical part of what we and our ministry partners do in the city. More than 1,200 volunteers were actively involved in 2009-2010, and 1,755 by June 2011. We believe this is a great indicator of how God is blessing Jericho and the city of Danbury.

In terms of financial support of programs for the Danbury at-risk community in Danbury, we were able to increase funding to \$2,274,834, an increase of \$319,645 (14%) above the previous year. In light of City, State and Federal budget cuts and subsequent curtailment or elimination of government or secular programs, we believe it is more important than ever for the Christian community to step into the gap with word-and-deed ministry, reaching out as it has done for more than 2,000 years to help the poor and needy with the Word of God and the love of Jesus. Jericho sees the current financial crisis as an opportunity to accelerate our mission to mobilize ministry and transform the city in this time of great need and scarce resources. For this reason, we have budgeted an increase in program funding to \$2,876,574, an increase of \$601,740 (26%) for the 2010-2011 year beginning in September 2010.

Finally, we believe our testimony for Jesus Christ is enhanced by our relevance to the common good of Danbury, being salt and light to the city. Jericho is now the leading provider of social services to the poor and needy of Danbury, but always in the form of word-and-deed ministry. Having established a leadership role in the city, we continue to focus on four specific transformational outcomes (and considering adding a fifth regarding the transformation of Spring Street):

1. Youth embracing a Christian worldview
2. At-risk youth graduation rates of 75-80%
3. Sanctity of life fostered in the community
4. Hope and changed lives for at-risk adults

We thank you for your support and prayers. We serve an awesome God and seek to follow His words of Luke 10: 37, to "go and do likewise."

In His service,
Bill Beattie

EXECUTIVE BOARD OF DIRECTORS

- | | |
|---|---|
| William G. Beattie , <i>Chairman</i> | Rev. Dr. Peola Hicks
<i>Firm Foundations Ministry, Danbury</i> |
| Creighton Lee , <i>Vice Chairman</i> | Rev. David Hutchinson
<i>Christ the Shepherd Presbyterian Church, Danbury</i> |
| Harold Wibling , <i>Vice Chairman</i>
<i>Pres. & CEO, Savings Bank of Danbury</i> | William Knight
<i>William Knight Foundation, Danbury</i> |
| Rev. Dr. Clive Calver
<i>Walnut Hill Community Church, Bethel</i> | Rev. Dr. Tom Lounsbury
<i>Lighthouse Church, Danbury</i> |
| Rev. Jason Coker
<i>Wilton Baptist Church, Wilton</i> | Rev. Phil Morgan
<i>First Assembly of God, Brookfield</i> |
| Rev. Ophir deBarros
<i>All Nations Baptist Church, Danbury</i> | Rev. Ivan Pitts
<i>New Hope Baptist Church, Danbury</i> |
| Rev. Dr. Chuck Ferrara
<i>New Life Community Church, New Fairfield</i> | Paul Scalzo
<i>Scalzo Group Real Estate Services, Bethel</i> |
| Apostle Bobby Gardner
<i>Victory Christian Center, Danbury</i> | Rev. Sothy Trang
<i>Cambodian New Life Evangelical Church, Danbury</i> |
| Rev. Dr. Charles Hambrick-Stowe
<i>First Congregational Church, Ridgefield</i> | Michael J. Weiss, Jr.
<i>Morgan Stanley, Ridgefield</i> |
| Rev. Walt Harper
<i>Immanuel Lutheran Church, Danbury</i> | |

JERICOHO STAFF

- | | |
|--|--|
| Carrie L. Amos
<i>Executive Director</i> | Harry Pugner
<i>Facilities Manager</i> |
| Michael P. Ronan
<i>Stewardship Director</i> | Lori Vickers
<i>Bookkeeper</i> |
| Crystal Perkins
<i>Operations Manager</i> | Jim Wiley
<i>Ministry Coordinator</i> |
| Ruth Chuvala
<i>Communications Manager</i> | Sandi Nelson
<i>Administrative Assistant</i> |

CHURCH PARTNERS

- All Nations Baptist Church, Danbury
- Cambodian New Life Evangelical Church, Danbury
- Christ the Shepherd Presbyterian Church, Danbury
- First Assembly of God, Brookfield
- First Congregational Church, Ridgefield
- Immanuel Lutheran Church, Danbury
- Lighthouse Ministries International, Danbury
- New Hope Baptist Church, Danbury
- New Life Community Church, New Fairfield
- Victory Christian Center, Danbury
- Walnut Hill Community Church, Bethel
- Wilton Baptist Church, Wilton

MINISTRY PARTNERS

- | | |
|---|------------------------------------|
| Amos House | Hopeline Pregnancy Resource Center |
| Athletes of Christ | Pathways Academy |
| Christian Community Outreach Ministries | Pathways Danbury |
| Highways & Hedges | Samaritan Health Center |
| | Young Life Danbury |

FOUNDATION PARTNERS

- Maranatha Foundation, Danbury
- William Knight Foundation, Danbury

YOUTH

Jericho Partnership allocates more than 70 percent of its funds to ministry partners serving at-risk youth in Danbury — Athletes of Christ, Pathways Academy, Pathways Danbury, the Samaritan Health Center, S.A.Y. Yes! Youth Center, and Young Life Danbury.

Two **Pathways Academy** students — sixth-grader Markel James and seventh-grader Ryan Rodriguez-Albanesi — each won first prize in the Stop & Shop Martin Luther King Black History Month essay contest for the supermarket’s New England Region. Markel won \$500 for his essay “about how we should have a youth center to keep kids out of trouble.” Ryan won \$750 for his essay about his plan to create an alternative veterinarian business where pet owners would pay reduced fees.

S.A.Y. Yes! launched a holistic, individualized summer school program, extending its after-school program through the summer months.

Middle-school students from Jericho partner **First Congregational Church of Ridgefield** collected 465 books for the **Pathways Academy** library in April. The students had expected to collect about 40 books, but took their vision to local bookstores and their school librarians besides publicizing the drive in church.

Mark D. Lounsbury of Southbury was named to the newly-created position of ministry director of **Pathways Danbury**. He had been youth director with church partner **Lighthouse Ministries** in Danbury for 10 years.

Young Life Danbury increased its outreach to young adults at Western Connecticut State University in Danbury, teaming with two other campus ministries with a common vision of building a healthy community among Christian students and reaching others with the Gospel.

Athletes of Christ attracted nearly 200 runners to its annual 5K Run/Walk in downtown Danbury, and changed its race theme to “Running for Life.”



HOMELESS

The city of Danbury has more than 400 homeless, and Jericho Partnership helps recruit and coordinate volunteers and funds for ministries that directly help some of these vulnerable citizens.

The **Jericho Overflow Homeless Shelter** at 13 Maple Avenue continued to touch the lives of as many as 14 men per night, from mid-November through mid-April.

Highways and Hedges expanded its small food pantry into a community-based outreach ministry in a large storeroom off Jericho’s homeless shelter on Maple Ave. The pantry started filling its shelves with 10 baskets of food collected by the youth group of Jericho partner **Walnut Hill Community Church** and 87 postal bins of nonperishable food from the U.S. Post Office’s annual food drive in early May.

Christian Community Outreach Ministries’ “Sermon on the Streets” brought the Gospel to Spring Street in late September. Each year C.C.O.M. reserves beds at rehabilitation and detox centers with long-term substance abuse programs for those it meets on the street.



COMPASSIONATE CARE INITIATIVES

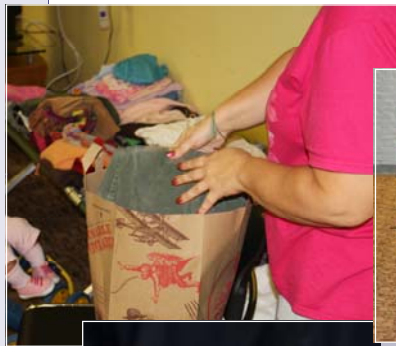
Through the collaboration of our dozen partner congregations, more than 900 active volunteers served the city's youth, at-risk and homeless populations in 2009-2010. Many of those opportunities came through several Jericho-initiated mercy initiatives, including:

Christmas in July and August. In mid-summer, Jericho initiated a new compassionate event, "Christmas in July," and "Christmas in August." An uncounted number of donated clothing items were given away at the two events, with more than 90 people taking home the donations. More than 75 volunteers were involved in these events and the school backpack distribution later in August.

School backpacks. Jericho's fourth annual back-to-school backpack event in late August provided 227 inner-city Danbury students — about 50 more than the previous year — with a free backpack filled with school supplies.

Boxes of Love. Each year at Thanksgiving, Jericho distributes nearly 70 boxes filled with a turkey dinner and all the trimmings. The dinners are distributed by ministry partners to the people the partners serve in order to build ongoing relationships.

Easter Hope Packs. Bags of treats and goodies and small toys are given to children each year at a special evangelistic outreach event. The bags include the biblical Easter account for children.



OTHER AT-RISK

Jericho Partnership's ministry partners reach into many corners of need in Danbury's at-risk populations.

Hopeline Pregnancy Resource Center launched its YoungMoms program in November 2009. The bi-weekly meetings provided support, mothering skills, friendship, and spiritual enrichment for mothers under the age of 24 and their children.

In addition to its food pantry on Maple Avenue, **Highways and Hedges** established its office in the same building and continued to provide support groups and services for those affected by addictions or HIV/AIDS.

Christian Community Outreach Ministries' Discipleship House passed its first anniversary in May with five residents, and in November graduated its first resident from the transitional living program for men with life-controlling issues who have completed a rehabilitation program.

Hats off to **Amos House**, which celebrated its 20th anniversary in October 2009. Its transitional living program is designed to move homeless mothers and their children off the streets into permanent housing and self-sufficient lives.



**MOBILIZING MINISTRY ...
TRANSFORMING A CITY**

STAFFING CHANGES

Several staff changes were made during fiscal year 2009-2010, strengthening the ministry's operations and maximizing staff gifts and strengths.

- **Crystal Perkins**, formerly manager of financial control and accounting, became operations manager. Her responsibilities include recruiting, coordinating and managing the Jericho volunteer workforce, interfacing with Jericho ministry partners, and overseeing the several annual compassionate outreach initiatives.
- **Ruth Chuvala**, formerly executive assistant, became communications manager. She is responsible for overseeing the multi-faceted avenues of communicating the Jericho story internally and externally, graphic design, and managing the Jericho facility at 13 Rose Street.
- **Lori Vickers** was hired as part-time bookkeeper. She handles accounts payable and financial record-keeping, analysis, and reporting.

- **Sandi Nelson** became administrative assistant for Jericho chairman, Bill Beattie, and executive director, Carrie Amos. Her job responsibilities include all the multi-faceted tasks required to support Bill and Carrie.



INFRASTRUCTURE GROWTH

Jericho Partnership saw exciting new growth in its infrastructure this year.

Just before Thanksgiving 2009, **S.A.Y. Yes! Youth Center** after-school program opened its new 2,800-square-foot, \$300,000 youth development center at 13 Rose Street, with the help of a generous matching gift. Through the collaborative efforts of many faithful workers — paid and volunteer — the job came in on time and under budget. The new facility allows the program to expand to as many as 35 to 40 at-risk boys. The program's goal is to develop Pathways Danbury mentees spiritually, scholastically, spiritually, and with life skills to be successful in the world.

The annual **Western Connecticut Prayer Breakfast** outreach became a compassionate care event under Jericho's **prayer ministry**. The breakfast attracts nearly 600 people each spring to the Amber Room in Danbury, including local and state elected officials, first responders, businesspeople and other community leaders as guests of some 60 table sponsors.

Jericho expanded its means of electronic communications in July 2010 with the creation of a page on **Facebook**. Frequent postings keep our "fans" connected with Partnership activities and volunteer and donor opportunities.

In late August, Dr. Donald Sampson, a missionary pediatrician on furlough from serving in Nigeria, was named interim pediatrician at the **Samaritan Health Center**, replacing Dr. Pamela Paulhus, who had helped found the clinic in 2008.

Jericho's prayer ministry began a monthly "**Prayer Furnace**" to intercede for Jericho, its ministry and church partners and volunteers, and the individuals they serve. Volunteers from our ministries and congregations join together on the second Wednesday of each month, from noon to 2 p.m., at Jericho's 13 Rose Street building.

Wilton Baptist Church, in Wilton, Conn., and the **First Congregational Church of Ridgefield**, Conn., became Jericho's 11th and 12th congregational partners. Both congregations have entered enthusiastically into the opportunities for collaboration and volunteerism through partner ministry events, Jericho compassionate initiatives, and an annual "Day of Caring" for which they have taken the lead, and joining us in praying for the city.

COLLABORATION

Jericho Partnership, Inc., is a Christ-centered 501(c)(3) charitable organization that in fiscal year 2009-2010 provided funding, facilities and volunteers to nine autonomous Christian nonprofit ministries in downtown Danbury, Conn. Those ministries, along with 12 local church congregations and two foundations, make up the Partnership.

A **key purpose** of the Partnership is **Christian collaboration** — all partners working interdependently under the banner of Jesus Christ to provide word-and-deed ministry to those in our community in need of material, social and spiritual resources.

In December 2009, Jericho hosted its first annual “Evening of Transformation” gala. The evening showcased the importance of the collaborative efforts between our ministry and congregation partners to achieve Jericho’s four strategic outcomes:

- To significantly increase the number of Danbury youth embracing a Biblical worldview.
- To significantly reduce the high school dropout rate and achievement gap of at-risk youth in Danbury.
- To foster sanctity of life and personal responsibility within the Danbury community.
- To offer hope to at-risk adults in Danbury as they battle substance abuse and homelessness.

As part of the support provided to our partners, Jericho offered scholarships to the annual **Willow Creek Global Leadership Summit**, a video simulcast offered in August at one of our partner churches, Walnut Hill Community Church in Bethel, Conn. The two-day Summit presented speakers and breakout sessions dealing with many issues common to ministry and corporate leaders. More than 30 partner associates availed themselves of the scholarships provided.



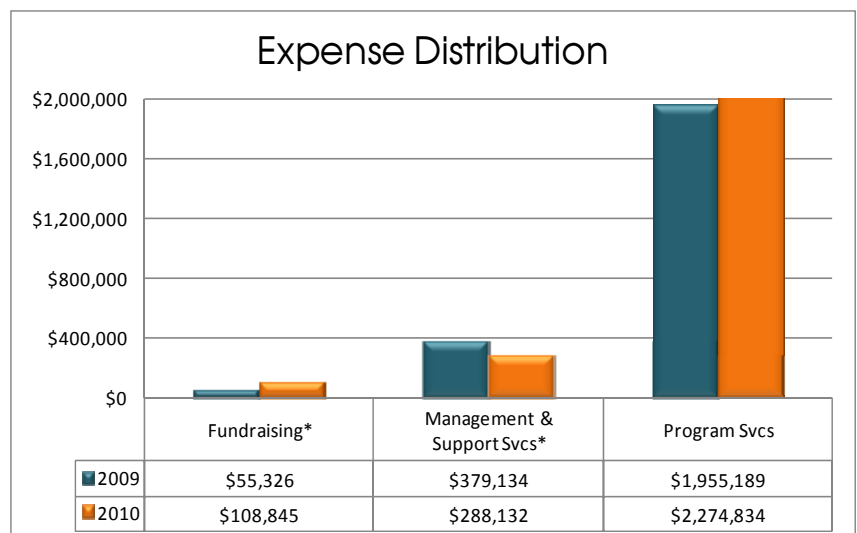
100% OF GIFTS ARE APPLIED TO MINISTRY

Jericho Partnership is a 501(c)(3) nonprofit charitable organization supported by voluntary contributions from individuals, churches, corporations, foundations and other private sources. Jericho submits to an annual audit by an independent accounting firm, and is guided by a board of directors that oversees our programs, policies and stewardship practices.

All of Jericho’s fundraising, management and support services are covered by partner foundation support. Because of this,

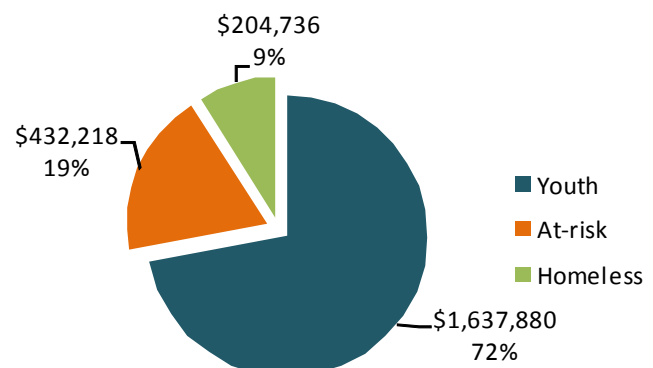
- 100 percent of all gifts are used directly for ministry
- 100 percent of all gifts are directed to help the poor and needy
- 100 percent of all gifts support word-and-deed ministry in Danbury
- 100 percent of all Jericho grant awards are monitored quarterly to verify adherence to partner goals, budgets and ECFA standards

For more information about our stewardship practices, contact Michael Ronan, stewardship director, at 203.791.1180 Ext. 229 or michael@jerichopartnership.org.



*Fundraising and Management/Support Services represent 4.1 percent and 10.8 percent respectively of the Jericho budget, or 14.9 percent in total.

2009-10 Jericho Funding Allocation



STATEMENT OF FINANCIAL POSITION

	<u>Assets</u>	
	<u>August 31, 2010</u>	<u>August 31, 2009</u>
Current Assets		
Cash and cash equivalents	\$ 759,716	\$ 246,028
Contributions receivable	-	45,000
Prepaid expenses	-	93,750
Other assets	21,526	7,650
	<u>781,242</u>	<u>392,428</u>
Property and equipment		
Office equipment	86,661	77,554
Leasehold improvements	50,835	23,761
Less: Accumulated depreciation	(62,556)	(37,009)
	<u>74,940</u>	<u>64,306</u>
Total assets	<u>\$ 856,182</u>	<u>\$ 456,734</u>
<u>Liabilities and Net Assets</u>		
Current Liabilities		
Accounts payable and accrued expenses	\$ 37,858	\$ 22,028
Net Assets		
Unrestricted	731,585	408,947
Temporarily restricted	86,739	25,759
Total net assets	<u>818,324</u>	<u>434,706</u>
Total liabilities and net assets	<u>\$ 856,182</u>	<u>\$ 456,734</u>



*A higher standard.
A higher purpose.*

Jericho Partnership is a member of the Evangelical Council for Financial Accountability (ECFA), an accreditation agency for Christian non-profit agencies that faithfully demonstrate compliance with established standards for financial accountability, fundraising, and board compliance. For information about the ECFA and our commitment, visit www.ecfa.org.



13 Rose Street
Danbury, CT 06810
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F: 203/791-1675

www.jerichopartnership.org

STATEMENT OF ACTIVITIES

For the year ended August 31, 2010

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Support and revenue			
Contributions	\$ 2,606,596	\$ 131,170	\$ 2,737,766
Special events	217,672	-	217,672
Less: costs of direct benefit to donors	(31,087)	-	(31,087)
Net special events revenue	186,585	-	186,585
In-kind donations	49,836	-	49,836
Rental income	80,095	-	80,095
Interest income	1,147	-	1,147
	<u>2,924,259</u>	<u>131,170</u>	<u>3,055,429</u>
Net assets released from restrictions			
Satisfaction of program restrictions	70,190	(70,190)	-
Total support and revenue	<u>\$ 2,994,449</u>	<u>\$ 60,980</u>	<u>\$ 3,055,429</u>
Expenses			
Program services	\$ 2,274,834	-	\$ 2,274,834
Supporting services:			
Management and general	288,132	-	288,132
Fundraising	108,845	-	108,845
Total expenses	<u>2,671,811</u>	<u>-</u>	<u>2,671,811</u>
Change in net assets	322,638	60,980	383,618
Net assets at beginning of year	<u>408,947</u>	<u>25,759</u>	<u>434,706</u>
Net assets at end of year	<u>\$ 731,585</u>	<u>\$ 86,739</u>	<u>\$ 818,324</u>



The Parable of the Good Samaritan

Luke 10:30-37

Jesus said, “A man was going down from Jerusalem to Jericho, when he fell into the hands of robbers. They stripped him of his clothes, beat him and went away, leaving him half dead. A priest happened to be going down the same road, and when he saw the man, he passed by on the other side. So too, a Levite, when he came to the place and saw him, passed by on the other side.

But a Samaritan, as he traveled, came where the man was; and when he saw him, he took pity on him. He went to him and bandaged his wounds, pouring on oil and wine. Then he put the man on his own donkey, took him to an inn and took care of him. The next day he took out two silver coins and gave them to the innkeeper. ‘Look after him’ he said, ‘and when I return, I will reimburse you for any extra expense you may have.’

“Which of these three do you think was a neighbor to the man who fell into the hands of robbers?” The expert in the law replied, “The one who had mercy on him.” Jesus told him, **“Go and do likewise.”**