

MOBILIZING MINISTRY ... TRANSFORMING A CITY



A Year of Growth

Dear Friends of Jericho ...

We are thankful for another year in which God has blessed us in wonderful ways in the midst of increasingly more difficult times for the at risk community we serve. Our eight person staff, led by Executive Director Carrie Amos, have done great work in being the hands and feet of Jesus in support of our Ministry Partners and in the compassionate ministry of the Jericho Partnership. I would like to thank them for their commitment to the Jericho Mission and Vision. In addition and very importantly, we thank our Church Partners, our Ministry Partners, our dedicated volunteers and our financial donors for the prayers, collaborative work, and spiritual passion they bring to our Mission. We are very blessed to have such generous support.



Bill Beattie

Our Partnership has grown stronger and larger in significant ways during 2010-2011. (See Chart below comparing fiscal 2010-11 vs last year, 2009-10 results vs our Partnership Vision for fiscal year, 2012-2013.)

	Actual 2010-11	Actual 2009-10	Vision 2012-13 Goals
1. # of Partners			
Church	20	12	15-20
Ministry	10	9	10-15
2. # of Volunteers	1800	1200	3000
3. Stewardship			
Total Expenses	\$3.6mm	\$3.0mm	\$4.0mm
Program Services	\$3.0mm	\$2.5mm	\$3.5mm
Admin/Fundraising	15.0%	17.0%	<15%
4. Community Relevance	Leader	Leader	Transformer

We are excited by the increase in Church Partners to 20 during the past year and estimate that our Partner Churches represent 5,000 attendees on a typical weekend of Church services. We are also pleased that two additional Partners joined us in September of 2010, the Brotherhood of Christ and Bethany Christian Services.

Volunteers are a critical part of what we and our Ministry Partners do in the City. We had over 1,800 volunteers actively involved in 2010-2011 and are on schedule to achieve our Vision of 3,000 active Jericho Volunteers in 2012-2013. In terms of financial support of programs for the at risk community in Danbury, we were able to provide \$3.00 mm of Program Services during 2010-11, an increase of 20% over the previous year. \$2.0 mm of Program Services was in the form of Grants to our Ministry Partners and the balance as Jericho directed Program Services. 15% of our total expenses were incurred as Management, General and Fundraising expenses all of which is funded directly by the Maranatha Foundation.

Total Support and Revenue for 2010-11, net of restricted contributions for partners, was \$3.69 mm an increase of 11% over the previous year. Total Support and Revenue includes In-kind donations of which free rent of \$629,733 and \$459,604 respectively were major items for the two years.

Jericho is very encouraged by increasing support from the community in the form of financial gifts, volunteer hours and prayer intensity. In view of City, State and Federal budget cuts, it is more important than ever for the Christian community to step into the gap and support word and deed ministry where government and secular programs are being curtailed, eliminated or failing.

Finally, we believe that our testimony for Jesus Christ is enhanced by our relevance to the common good of Danbury, being salt and light to the City. Jericho is now the leading provider of social services to the poor and needy of Danbury, but always in the form of word and deed ministry. As we transition from being a leading provider of services to being a transforming agent in God's plan for the City of Danbury, we pursue five outcomes that God has placed on our hearts :

- Danbury youth embracing a Christian worldview
- Danbury youth seeking academic excellence – no “achievement gap”; high school graduation rates above national rates of 80%
- Sanctity of life being fostered and valued in the community
- Hope and changed lives being brought to adults at risk
- Transformation taking place on Spring Street and in its people

Again, we thank you for your support and prayers. We serve an awesome God and seek to follow His words of Luke 10: 37 to “Go and do likewise.”

Bill Beattie

EXECUTIVE BOARD OF DIRECTORS

William G. Beattie, *Chairman*

Creighton Lee, *Vice Chairman*

Harold Wibling, *Vice Chairman*
Pres. & CEO, Savings Bank of Danbury

* **Rev. Gary Baldelli**
His Vineyard Christian Fellowship, Bethel

* **Rev. Annette Bush**
Trinity Tabernacle, Danbury

* **Pastor Jacques Cailleau**
French Speaking Baptist Church, Danbury

Rev. Dr. Clive Calver
Walnut Hill Community Church, Bethel

Rev. Jason Coker
Wilton Baptist Church, Wilton

Rev. Ophir deBarros
All Nations Baptist Church, Danbury

Rev. Dr. Chuck Ferrara
New Life Community Church, New Fairfield

Apostle Bobby Gardner
Victory Christian Center, Danbury

* **Rev. Allen German**
St. Paul's Lutheran Church, Danbury

Rev. Dr. Charles Hambrick-Stowe
First Congregational Church, Ridgefield

Rev. Walt Harper
Immanuel Lutheran Church, Danbury

Rev. Dr. Peola Hicks
Firm Foundations Ministry, Danbury

Rev. David Hutchinson
Christ the Shepherd Presbyterian Church, Danbury

William Knight
William Knight Foundation, Danbury

Rev. Dr. Tom Lounsbury
Lighthouse International Ministries, Danbury

* **Rev. Lloyd McKenzie**
Mt. Pleasant AME Zion Church, Danbury

Rev. Phil Morgan
First Assembly of God, Brookfield

Rev. Ivan Pitts
New Hope Baptist Church, Danbury

* **June Renzulli**
Regional Hospice of Western Connecticut, Danbury

Paul Scalzo
Scalzo Group Real Estate Services, Bethel

* **Rev. Jim Solomon**
New Hope Community Church, Newtown

Rev. Sothy Trang
Cambodian New Life Evangelical Church, Danbury

* **Rev. Evelyn Weber**
Higher Ground Ministries, Danbury

Michael J. Weiss, Jr.
Morgan Stanley, Ridgefield

* **Bishop Henry Whitmire**
Mountain Church of God, Brookfield

* *Denotes new this fiscal year*

JERICHO STAFF

Carrie L. Amos
Executive Director

Michael P. Ronan
Stewardship Director

Crystal Perkins
Operations Manager

Ruth Chuvala
Communications Manager

Harry Pugner
Facilities Manager

Lori Vickers
Bookkeeper

Jim Wiley
Ministry Coordinator

Sandi Nelson
Hospitality Coordinator

CHURCH PARTNERS

All Nations Baptist Church, Danbury
Cambodian New Life Evangelical Church, Danbury
Christ the Shepherd Presbyterian Church, Danbury
First Assembly of God, Brookfield
First Congregational Church of Ridgefield
* French Speaking Baptist Church, Danbury
* Higher Ground Ministries, Danbury
* His Vineyard Christian Fellowship, Bethel
Immanuel Lutheran Church, Danbury
Lighthouse Ministries International, Danbury
* Mountain Church of God, Brookfield
* Mt. Pleasant AME Zion Church, Danbury
New Hope Baptist Church, Danbury
* New Hope Community Church, Newtown
New Life Community Church, New Fairfield
* St. Paul's Lutheran Church, Danbury
* Trinity Christian Tabernacle, Danbury
Victory Christian Center, Danbury
Walnut Hill Community Church, Bethel
Wilton Baptist Church, Wilton

* *Denotes new this fiscal year*

MINISTRY PARTNERS

Amos House
Athletes of Christ
Bethany Christian Services
Brotherhood of Christ
Christian Community Outreach
Ministries
Highways & Hedges

Hopeline Pregnancy Resource Center
Pathways Danbury Youth Ministries
• Pathways Academy
• Pathways Danbury
• S.A.Y. Yes Youth Center
Samaritan Health Center
Young Life Danbury

FOUNDATION PARTNERS

Maranatha Foundation, Danbury
William Knight Foundation, Danbury

A Year of Growth

Volunteers

Presence

Church Partners

VOLUNTEERS

Jericho's volunteer force grew from just under 1,000 to nearly 1,800 to serve Danbury's youth, homeless and other at-risk populations during this fiscal year.

Increasing numbers of teens from youth groups and suburban middle and high schools volunteered for everything from cleaning Jericho's **Homeless Shelter** and helping serve meals at Jericho Thanksgiving and Christmas events to providing care packages for young patients at **Samaritan Health Center**.

Church youth groups from Maryland, New Jersey and **Walnut Hill Community Church** in Bethel put their faith to work this summer at Jericho's **Spring Street Ministry**, and eleven young people home from college served as Jericho **summer interns**.



NEW CHURCH PARTNERS

Eight congregations became partners during the year, bringing to 20 the number of urban and suburban churches partnering with Jericho. The new congregations are:

- **French Speaking Baptist Church**, Danbury
- **Higher Ground Ministries**, Danbury
- **His Vineyard Christian Fellowship**, Bethel
- **Mountain Church of God**, Brookfield
- **Mt. Pleasant AME Zion Church**, Danbury
- **New Hope Community Church**, Newtown
- **St. Paul's Lutheran Church**, Danbury
- **Trinity Christian Tabernacle**, Danbury

In keeping with Jericho policy, the pastors of the new church partners now sit on the Executive Board of Directors.

Besides the church pastors, one new **Executive Board of Directors** community-at-large member was added:

- **Mrs. June Renzulli** of Danbury

COMMUNICATIONS

Jericho Partnership, continuing to improve its communications infrastructure during the year:

- E-mailed its inaugural, one-page, quick-to-read **e-Partnership** newsletter in the spring,
- Launched a redesign of its **Web site** (www.jerichopartnership.org), and
- Continued its **Facebook** postings to keep "fans" connected with Jericho activities and events.

PRESENCE IN THE CITY

Early this year, Jericho partner **Maranatha Foundation** finalized a 30-year lease with **St. Paul's Lutheran Church** on Danbury's Spring Street, and sub-leased the property to Jericho for the founding of **Spring Street Ministries**. This increased Jericho's presence in the city, adding to its **Rose Street** and **Maple Avenue** locations.

Jim Wiley of Danbury was hired as Ministry Coordinator, coordinating both the Spring Street Ministries and the Jericho Homeless Shelter on Maple Avenue.

Spring Street Ministries is a multi-faceted, volunteer-based, long-term outreach to the residents and those who frequent Spring Street and nearby neighborhoods. It is anchored at St. Paul's Lutheran Church. Several ongoing ministry teams serve out of that facility:

- **Outreach team**
- **Prayer team**
- **Street cleaning team**
- **Senior-residents team**
- **Case Management team**
- **Evangelism team**

Jericho's new presence on Spring Street was officially launched in May at the **Jericho Jubilee**. **Danbury's mayor, Mark Boughton**, announced the city's long-range Spring Street plan to trim trees and shrubs obscuring street lights, build new sidewalks along the length of the street, and install "gaslight" street lights to help improve the neighborhood.

YOUTH

Pathways Academy graduated its first class of eighth graders in June, with each of the 13 graduates becoming freshmen at one of the three high schools in the city. Of the 13, ten started with the Academy as sixth graders when the learning center opened in 2008. Nine of the 13 are in the one-on-one mentoring program, Pathways Danbury, where they'll continue to receive ongoing support and encouragement through high school graduation.

Four seniors in the 50-student strong **Pathways Danbury** mentoring program graduated high school in June, representing an 80 percent graduation rate for the group. Their graduation was celebrated at the ministry's annual graduation event in June.

Graduates of Pathways Danbury now have another option open to them beyond high school. They can move into **Next Level**, a new **Young Life Danbury** program designed to help Pathways Danbury graduates transition from high school life to college or vocational life. **Wes Johnson** is the program's coordinator and a Young Life staffer.

Late in the year, three partner youth ministries — Pathways Academy, Pathways Danbury and **S.A.Y. Yes!** after-school whole-life tutoring program — were consolidated into **Pathways Danbury Youth Ministries**. The three program directors — along with the director of a **girls' mentoring program** yet to be launched — will function as a management team under a consolidated board. The consolidation will allow for a unified ministry culture and enhanced parental involvement in each program.

Samaritan Health Center welcomed **Dr. Donald Sampson** as its new pediatrician this year. Dr. Don and his family had served as medical missionaries in Nigeria before returning to the U.S. in Spring 2010. He served Samaritan Health Center on an interim basis for three months before becoming the permanent pediatrician in December. He expanded the free clinic's days and hours, and continued offering services to other Jericho ministries and partners.

About 15 children attended the annual two-day soccer camp and evangelistic outreach sponsored by **Athletes for Christ** at Danbury's Kenosia Park in July. The sports-related ministry partner also sponsored its annual 5K Walk Run for Life in April.

NEW MINISTRY PARTNERS

Jericho Partnership added two new ministry partners during the year.

Bethany Christian Services, the nation's largest adoption agency, opened its state-wide counseling and adoption services office in Jericho's Rose Street building. **Corrin Schlecht** is the adoption specialist in the new office.

Brotherhood of Christ, the second new ministry partner, is a mentoring group for Christian men looking for ways to reach deeper into the at-risk community. **John Parille** of New Fairfield directs the program, which also has a chapter at church partner **New Life Community Church**.

OTHER AT-RISK

Hopeline Pregnancy Resource Center celebrated 25 years of pro-life service to women in crisis pregnancies in 2011. In anticipation of expanding its services, Hopeline named **Amy Spallino** of Danbury as Danbury center director. **Patti Quartuccio** of Shelton was named the ministry's executive director and is at Hopeline's Bridgeport office. **Linda Cochran** of Patterson, N.Y., who had been executive director, became chief executive officer and is in the Danbury office.

Beginning in 2011, the carillon bells at **St. Paul's Lutheran Church** on Spring Street ring each Tuesday at 11:30 a.m., once for each baby saved the week before at **Hopeline Pregnancy Resource Center**. Between early April when the bells first rang out and the end of August, they've celebrated the **saved lives of 68 babies, and another for a mom who gave her life to Christ**.

Hopeline and Young Life Danbury jointly offered the **YoungMoms** program earlier this year, before Young Life assumed full responsibility for it under the auspices of **YoungLives**, a program for young mothers and their children. **Karil Greaves** of Danbury, a Young Life staffer and the director of YoungLives, coordinates YoungMoms, which offers friendship, support and training in life skills to young mothers as well as an age-appropriate program for their children.

In December 2010, **Elmer's Diner** in Danbury contributed more than 200 Christmas dinners for a pre-Christmas event at Jericho's 13 Rose St. building. Also, more than 200 children served by Jericho and its partner ministries had a free Christmas party hosted by **Chuck E. Cheese's** Danbury location.

HOMELESS

Jericho's **Homeless Shelter** on Maple Avenue, Danbury, completed its third season serving homeless men during the colder months of the year, from Nov. 15 to April 15. About 60 overnight shelter volunteers served on a rotating schedule.

Attendance at **Christian Community Outreach Ministries'** annual "Sermon on the Street" was affected by the remnants of a September hurricane, but volunteers and case workers still brought good food, music and the Gospel message to Spring Street.



COMPASSIONATE CARE INITIATIVES

Most Jericho volunteer opportunities come through the collaborative efforts of our ministry partners, but several come through direct Jericho initiatives serving the city's youth, at-risk and homeless populations during the year, including:

Boxes of Love. Each Thanksgiving Jericho distributes Boxes of Love filled with a turkey dinner with all the trimmings to low-income families and individuals.

Christmas in ... June's free clothing distribution attracted so many low-income families and individuals that Jericho's clothing stock was depleted, forcing the cancellation of "Christmas in July" while the stock was replenished for an August event.

Backpack Bash. Jericho's fifth annual back-to-school backpack event provided 300 inner-city Danbury students with free backpacks filled with school supplies. The event was at Jericho's new **Spring Street Ministries**, as were the clothing distribution programs and the annual **Easter Hope Packs** evangelistic outreach event.

Prayer Furnace. Monthly gatherings of faithful prayer servants fueled the fires of intercession for the Jericho mission and the city of Danbury.

Western Connecticut Prayer Breakfast. This annual event celebrated its tenth anniversary in April, bringing together hundreds of Danbury-area civic, business and spiritual leaders. Christians from around the region pray publicly for God's guidance and blessing to be upon the community leaders, which include local and state elected officials, first responders, educators and business people.

A Year of Growth

Grants Funding



GRANTS AND FUNDING

Jericho is one of Danbury's largest social service agencies in terms of grants.

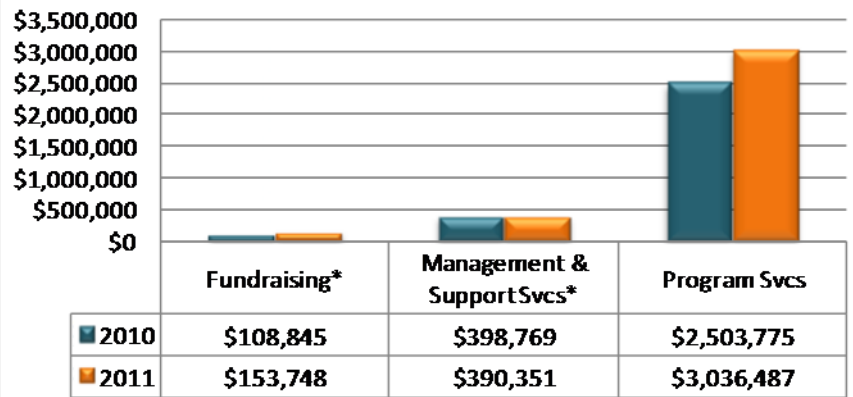
This past year, Jericho Partnership distributed \$2.8 million in grants to its ministry partners, a 20 percent increase over the previous year.

Jericho's annual grants are in addition to its provision of facilities, staff support and more than 1,800 volunteers – up from fewer than 1,000 last year – to serve more than 2,300 of the city's youth, homeless and other at-risk adults.

Jericho's budget is met primarily through donations from individuals, corporations and foundations, but occasional fundraising events also provide significant income:

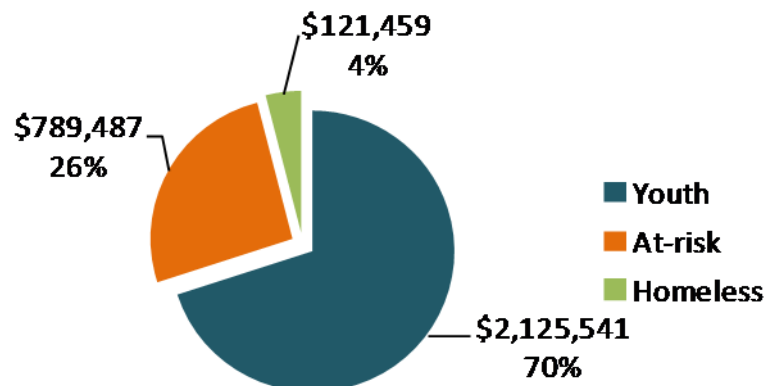
- The **2010 "Evening of Transformation" Gala** in December brought together 200 Jericho supporters for another outstanding gathering at the Palace Theater in Danbury.
- The **Connecticut Choral Society** presented a concert to benefit Jericho in April at Danbury's Congregational Church.
- A **"Light a Fire" \$250,000 matching gift campaign** ran from April through August, thanks to a group of generous supporters. Our annual **90-in-90** campaign ran concurrently with the match during the summer months.
- An **eBay auction** of a 2011 Chevy Cruze donated by **Ingersoll Automotive** of Danbury brought in funds at the end of this fiscal year.

2010-2011 Expense Distribution



*Fundraising and Management/Support Services represent 4 percent and 11 percent respectively of the Jericho budget, or 15 percent in total.

2010-11 Funding Allocation



STATEMENT OF FINANCIAL POSITION

<u>Assets</u>		
	<u>August 31, 2011</u>	<u>August 31, 2010</u>
Current Assets		
Cash and cash equivalents	\$ 623,053	\$ 672,977
Cash held for partners	60,419	86,739
Contributions receivable	23,800	—
Contributions receivable — related party	102,830	—
Prepaid expenses	8,814	—
Other assets	25,807	21,526
	<u>844,723</u>	<u>781,242</u>
Property and equipment		
Office equipment	98,189	86,661
Vehicles	4,250	—
Leasehold improvements	56,945	50,835
Less: Accumulated depreciation	(82,740)	(62,556)
	<u>76,644</u>	<u>74,940</u>
Total assets	\$ 921,367	\$ 856,182
<u>Liabilities and Net Assets</u>		
Current Liabilities		
Accounts payable and accrued expenses	\$ 18,121	\$ 37,858
Due to partnerships	60,419	86,739
Total current liabilities	78,540	124,597
Unrestricted Net Assets	842,827	731,585
Total liabilities and net assets	\$ 921,367	\$ 856,182

RECLASSIFICATIONS

Certain amounts in the prior year have been reclassified for financial statement presentation purposes. The organization recorded an in-kind donation and expense in the amount of \$409,768 for donated rent. This in-kind donation had no impact on the change in net assets for the year ended August 31, 2010.

STATEMENT OF ACTIVITIES

For the years ended August 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>
Support and revenue		
Total amounts raised	\$ 2,915,632	\$ 2,737,766
Less: amounts raised for partnerships	(64,075)	(131,170)
Contributions	2,851,557	\$ 2,606,596
Special events	127,848	217,672
Less: costs of direct benefit to donors	(28,539)	(31,087)
Net special events revenue	99,309	186,585
In-kind donations	629,733	459,604
Rental income	110,125	80,095
Interest income	1,104	1,147
	<u>1,104</u>	<u>1,147</u>
Total support and revenue	\$ 3,691,828	\$ 3,334,027
Expenses		
Program services	\$ 3,036,487	2,503,775
Supporting services:		
Management and general	390,351	398,769
Fundraising	153,748	108,845
	<u>3,580,586</u>	<u>3,011,389</u>
Total expenses	3,580,586	3,011,389
Change in net assets	111,242	322,638
Net assets at beginning of year	731,585	408,947
	<u>731,585</u>	<u>408,947</u>
Net assets at end of year	\$ 842,827	\$ 731,585



Jericho Partnership Inc.

The Parable of the Good Samaritan

Luke 10:30-37

Jesus said, "A man was going down from Jerusalem to Jericho, when he fell into the hands of robbers. They stripped him of his clothes, beat him and went away, leaving him half dead. A priest happened to be going down the same road, and when he saw the man, he passed by on the other side. So too, a Levite, when he came to the place and saw him, passed by on the other side.

But a Samaritan, as he traveled, came where the man was; and when he saw him, he took pity on him. He went to him and bandaged his wounds, pouring on oil and wine. Then he put the man on his own donkey, took him to an inn and took care of him. The next day he took out two silver coins and gave them to the innkeeper. 'Look after him' he said, 'and when I return, I will reimburse you for any extra expense you may have.'

"Which of these three do you think was a neighbor to the man who fell into the hands of robbers?" The expert in the law replied, "The one who had mercy on him." Jesus told him, "Go and do likewise."